Memorandum of Understanding (MoU)

Between



LEaders Accelerating Development (LEAD)

and



Parshvanath Charitable Trust's A. P. Shah Institute of Technology

to

Foster Innovation and Initiation Approach and Explore the Possibilities of Building Leadership and Entrepreneurial Mindset among the Students

LEaders Accelerating Development (LEAD) Program of Deshpande Foundation (DF) for students of Parshvanath Charitable Trust's A.

P. Shah Institute of Technology

This letter is to detail the memorandum of understanding (MOU) between LEaders Accelerating Development (LEAD) of Deshpande Foundation (DF) and Parshvanath Charitable Trust's A. P Shah Institute Of Technology, Thane West, Maharashtra. LEAD is a youth development program initiated by DF in Hubli, Karnataka.

LEAD aims at "building the nation of young LEADers", who can bring innovative solutions to the problems that they come across. LEAD provides intensive exposure and support to these students to improve their communication, presentation, innovation and initiation skills, entrepreneurial mindset and building their own networks etc. LEAD has its existence in more than 200 colleges covering 5 states and extending the activities in new locations.

A. P. Shah Institute of Technology (APSIT) has started functioning with commitment of imparting state of art technical education so as to inculcate conceptual know-how, analyzing skills, decision making abilities and leadership qualities in the students. APSIT stands committed to the intellectual and moral growth of every student.

The purpose of the relationship between LEAD and students of Parshvanath Charitable Trust's A. P. Shah Institute Of Technology, Thane West, Maharashtra, will be, to explore possibilities for collaboration and to partner on various students initiated projects. LEAD Campus/Cell is a platform for group of college students that helps students to generate innovative ideas, develop social concern, initiative approach, creative thinking and plan activities and trainings for practical exposure.

Below are the responsibilities of LEAD and A. P. Shah Institute of Technology, Thane West, Maharashtra.

Deliverables by A. P. Shah Institute of Technology, Thane West, Maharashtra

- 1. Establishing & incubating a LEADCampus/LEAD Cell in Institute
- 2. Making LEADCampus a part of Entrepreneurship/Startup Cell or an Independent cell
- 3. Minimum of 300 students should be active Registered LEADers (Rs.500 each) each year.
- 4. Designated time schedule twice in a month for LEAD Campus activity in college academic calendar
- 5. Promoting and encouraging students' initiatives in the or outside the college campus
- 6. Signing an MoU with the promise of collaboration subscription of Rs. 50,000 / year (payable to "Deshpande Foundation")
- 7. One faculty and two students (SPOC) to coordinate the activities in the campus
- 8. Hosting yearly 2 Leadership Camps for active registered leaders
- 9. Inviting and Hosting (min twice in a year) LEAD Team during their visit/stay to college
- 10. Yearly 10 students' sponsorship and participation in LEAD Prayana.

Deliverables by LEAD

- 1. Sponsoring the LEAD T-shirt to all registered students
- 2. College name and web link of LEAD page on the LEAD website (one page will be created on college website and same link will be on LEAD)
- 3. Providing networking opportunities to college
- 4. College participation in LEAD/DF annual gathering (Yuva Summit/DD)
- 5. Promoting and supporting best performing students/faculties
- 6. MIS access and backup support to students' activities
- 7. Mentoring and training faculties and students to run the cell
- 8. Mentoring students to promote their innovative ideas and leadership skills
- 9. Conducting on campus leadership camp/workshop in college campus
- 10. Guiding to conduct the annual projects exhibition/Awards Ceremony in campus
- 11. Internship opportunity to work on live projects to selected best leaders.

Based on the college performance and active participation and interest from the students we (DF) can provide entrepreneurship mentorship & incubation support to the selected and unique entrepreneurial startup ideas of leaders in Hubli.

All program details articulated here are to be acceptable by Parshvanath Charitable Trust's A. P Shah Institute Of Technology, Thane West, Maharashtra and LEaders Accelerating Development (LEAD) and both parties have the right to end this agreement on intimation to the other party if the above conditions are not fulfilled.

This MOU is valid for a period of 1 year from 1-08-2018 to 31-07-2019.

Vivek Pawar. Chief Executive Officer Deshpande Foundation Principal
Parshvanath Charitable
Trust's A. P Shah
Institute Of Technology,
Thane West,
Maharashtra